

**Resources for
Technology-Based Small Businesses
in the Midwest Region**

**Argonne National Laboratory
Industrial Technology Development Division
9700 S. Cass Avenue, Bldg. 201
Argonne, IL 60439-4832**

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To request additional copies of this document, contact Argonne's Industrial Technology Development Division, (800/627-2596, partners@anl.gov). Some organizations included in this resource document are also accessible through links on Argonne's Technology Transfer web site (<http://www.techtransfer.anl.gov>).

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FOREWORD

This resource directory is a compilation of organizations and programs helpful to small and medium-size companies in matters related to technology development, including research, technology development/transfer, technical assistance, and business development services. It is a "work in progress", and will be revised periodically as organizations are added.

Although Argonne National Laboratory enjoys an excellent working relationship with all of these organizations, their inclusion in this directory does not constitute an endorsement or a recommendation.

For further information on services provided, contact the organizations listed.

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**Resources for
Technology-Based Small Businesses
in the Midwest Region**

NATIONAL RESOURCES

Agencies and Organizations

Association of Small Business Development Centers

3108 Columbia Pike, Suite 300
Arlington, VA 22204
703-271-8700, fax 703-271-8701
info@asbdc-us.org
<http://www.asbdc-us.org>

The mission of the Association of Small Business Development Centers is to represent the collective interest of our members by promoting, informing, supporting and continuously improving the SBDC network, which delivers nationwide educational assistance to strengthen small/medium business management, thereby contributing to the growth of local, state and national economies. Web site includes links to state/local centers and resources.

Federal Laboratory Consortium (FLC)

950 N. Kings Highway, Suite 208
Cherry Hill, NJ 08034
856-667-7727, fax 856-667-8009
<http://www.federallabs.org/index.html>

The Federal Laboratory Consortium for Technology Transfer (FLC) was organized in 1974 and formally chartered by the Federal Technology Transfer Act of 1986 to promote and to strengthen technology transfer nationwide. Today, more than 700 major federal laboratories and centers and their parent departments and agencies are FLC members. For industry and other technology seekers, the FLC Locator Network serves as a point of entry to federal laboratory expertise and technology. In meeting this need, the network also handles requests from other organizations working with the private sector. These organizations include NASA's Regional Technology Transfer Centers, the National Technology Transfer Center and state funded economic development centers. Through its network of representatives, the FLC puts a potential partner in contact with a federal laboratory with expertise and capability in a specific area of interest. Once the FLC identifies the contact, the arrangements for the technical exchange are between the user and the laboratory.

National Technology Transfer Center (NTTC)

316 Washington Avenue
Wheeling, WV 26003
800-678-6882 (NTTC), fax 304-243-4388
technology@nttc.edu
<http://www.nttc.edu>

NTTC's task is to take technologies off laboratory shelves and put them to work in U.S. businesses and industries. Services include learning what federal laboratory scientists are researching, technology assessment, testing/prototyping of technology, training, and more.

U. S. Small Business Administration

409 3rd Street S.W.
Washington, DC 20416
800-U-ASK-SBA

<http://www.sba.gov>

Variety of small business information. Click on **Starting** to get to Small Business Development Centers. Click on **Offices and Services** to get to Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) information.

Illinois District Office
500 W. Madison Street, Suite 1250
Chicago, Illinois 60661-2511
312-353-4528, fax 312-886-5688

Indiana District Office
429 N. Pennsylvania Street, Suite 100
Indianapolis, IN 46204-1873
317-226-7272, TTD-Hearing Impaired 317-226-5338

Michigan District Office
477 Michigan Avenue
Suite 515, McNamara Building
Detroit, Michigan 48226
313-226-6075, fax 313-226-4769
michigan@sba.gov

Ohio District Office--Cleveland
1111 Superior Avenue, Suite 630
Cleveland, Ohio 44114-2507
216-522-4180, TDD 216-522-8350

Ohio District Office--Columbus
2 Nationwide Plaza, Suite 1400
Columbus, OH 43215
614-469-6860, fax 614-469-2391

Wisconsin District Office--Madison
740 Regent Street, Suite 100
Madison, WI 53715
608-264-5261, fax 608-264-5541
TDD 608-264-5516

Wisconsin District Office--Milwaukee
310 West Wisconsin Avenue, Suite 400
Milwaukee, WI 53203
414-297-3941, fax 414-297-1377
TDD 414-297-1095

Funding Opportunities

ScienceWise: The Workplace for Science and Engineering

<http://www.sciencewise.com>

Features include the Research section (register for funding opportunity email alerts, find current grant announcements, or search the most cited research literature) and the Small Business Center (funding alerts, business and government resources, events calendar, more).

Commerce Business Daily Online

<http://cbdnet.gpo.gov>

The Commerce Business Daily (CBD) lists notices of proposed government procurement actions, contract awards, sales of government property, and other procurement information. A new edition of the CBD is issued every business day. Each edition contains approximately 500-1,000 notices. Each notice appears in the CBD only once. The CBD databases online via GPO Access contain notices from December 2, 1996 forward.

Federal Register

http://www.access.gpo.gov/su_docs/aces/aces140.html

The Federal Register is the official daily publication for Rules, Proposed Rules, and Notices of Federal agencies and organizations, as well as Executive Orders and other Presidential Documents. Online version includes Volumes 60-65 (1995-2000).

Broad Agency Announcement (BAA) Information Delivery System (BIDS)

<http://www.tswg.net>

The primary mission of TSWG is to conduct rapid research, development, and prototyping for the National Inter-Agency Research and Development (R&D) Program. TSWG solicits proposals in specific mission areas as identified on this web site and as published in the Commerce Business Daily (CBD). The intent of the solicitation process is to identify technologies and approaches that may provide near, mid, and long term solutions that enhance current capabilities to critical multi-agency and future threat requirements.

Strategic Environmental Research and Development Program (SERDP)

<http://www.serdp.org/funding/funding.html>

SERDP funds environmental research and development through a competitive process. Because both government and private sector parties may compete for SERDP funds, there are two announcements for each solicitation: (1) a Broad Agency Announcement (BAA) for the private sector and (2) a Call For Proposals to the Federal Sector. There are two solicitations annually.

Electronic Posting System

<http://www.eps.gov>

The General Services Administration (GSA) has teamed with NASA, Department of Transportation, and others to develop, pilot, and implement a Government-wide electronic posting system. EPS has two primary features: a central government-wide index, and an application that allows buyers to post notice of procurements directly to the Internet.

Department of Commerce/NIST Advanced Technology Program

Hotline 800-ATP-FUND (800-287-3863), fax 301-926-9524

Email atp@nist.gov

<http://www.atp.nist.gov/>

The Advanced Technology Program (ATP) bridges the gap between the research lab and the market place, stimulating prosperity through innovation. Through partnerships with the private sector, ATP's early stage investment is accelerating the development of innovative technologies that promise significant commercial payoffs and widespread benefits for the nation. Cost-sharing required. The ATP accepts proposals only in response to specific, published solicitations. Notices of ATP competitions are published in Commerce Business Daily. You may also request to be placed on a mailing list to receive notification of ATP competitions and other events by calling the ATP automated hotline (1-800-ATP-FUND) or by sending e-mail to atp@nist.gov.

Small Business Innovation Research/**Small Business Technology Transfer (SBIR/STTR) Programs**

U.S. Small Business

Administration Office of Technology

409 Third Street, SW

Washington, DC 20416

202-205-6450

(see page 2 for web site information)

National SBIR Program Resource Center Search Site for SBIR/STTR Related Data sponsored by the National Science Foundation. <http://www.zyn.com/sbir/sbres>

REGIONAL RESOURCES**Great Lakes Industrial Technology Center (GLITeC)**

25000 Great Northern Corporate Center

Suite 260

Cleveland, OH 44070

440-734-0094, fax 440-734-0686

glitec@battelle.org

<http://www.battelle.org/glitec>

GLITeC is one of six U.S. Regional Technology Transfer Centers (RTTCs). GLITeC provides technology and business assistance to industry in the Great Lakes region (Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin) and works to commercialize NASA Glenn Research Center technologies throughout all 50 states.

STATE RESOURCES

ILLINOIS

Department of Natural Resources (DNR)

Illinois Waste Management Research Center
One East Hazelwood Drive
Champaign, IL 61820
800-407-0261, fax 317-333-8944
<http://www.wmrc.uiuc.edu>

The Waste Management and Research Center (WMRC) helps businesses and citizens reduce and manage solid and hazardous wastes released to air, water or land. Programs and services include research funding, laboratory support, pollution prevention assistance, technology evaluation, and compliance assistance.

Chicago Manufacturing Center (CMC)

3333 West Arthington Suite #250
Chicago, IL 60624
773-265-2020
<http://www.cmcusa.org>

The Chicago Manufacturing Center works with manufacturers to improve productivity, expand markets and create new jobs. Through CMC, companies can access a wealth of resources at universities, community colleges, research organizations, financial institutions and private consulting firms to help them overcome barriers to growth and productivity. CMC serves the six county Chicago metropolitan area.

Illinois Department of Commerce and Community Affairs (DCCA)

620 E. Adams	100 West Randolph St., Suite 3-400
Springfield, Illinois 62701	Chicago, Illinois 60601
217-782-7500, fax 217- 524-3701	312-814-7179, fax 312-814-2370
217-785-0211 (TDD)	800-419-0667 (TDD)

<http://www.commerce.state.il.us>

DCCA provides a variety of programs to assist and support Illinois businesses, relating to both workforce development and technology. Web site includes links to other state business and technology resources.

College of DuPage Business and Professional Institute (BPI)

425 22nd Street, Building K, Room 151
Glen Ellyn, IL 60137-6599
630-942-2389
<http://www.cod.edu/BPI>

BPI provides individuals and organizations with assistance and training support through customized contract training programs and business assistance programs. BPI can meet your training needs in either our modern facilities on campus or at your work site.

North Business and Industrial Council (NORBIC)

5353 W. Armstrong Avenue
Chicago, Illinois, 60646
773-594-9292, fax 773-594-9416
info@norbic.org
<http://www.norbic.org/default.htm>

NORBIC works at the behest and direction of its member companies to address an array of the issues - from those directly related to business operations (i.e., city services, financing, expansion) as well as those affecting the quality of life in Chicago, such as unemployment, crime, education, training, and transportation. In general, NORBIC serves as an advocate, advisor, resource and facilitator on behalf of its members in working with, or bringing together both public and private sectors. These resources include several on-site Illinois Department of Commerce and Community Affairs business centers; a Small Business Development Center (SBDC), a Procurement Technical Assistance Center (PTAC), an International Trade Center (ITC), a NAFTA Opportunity Center (NOC), and an Environmental Assistance Center (NEAC). NORBIC is also a delegated Local Industrial Retention Initiative (LIRI) agency for Chicago's Department of Planning and Development.

Bradley University

Business Technology Incubator and other centers and services
Peoria, IL
309) 677-2852, bti@bradley.edu

The Business Technology Incubator (BTI) has assisted many technology businesses in becoming successful by providing office space, business and technical assistance, access to university resources, and facility and administrative services on a shared-cost basis. By taking advantage of these services, start-up and early-stage businesses are better able to focus their resources on developing their products and new technologies. Companies are able to lease the space they need, as well as utilize conference rooms and other facility resources.

To learn about other business services and resources, click on the Bradley home page (<http://www.bradley.edu/main.html>) and then on "Site Map", which has links to additional Bradley University resources for businesses.

Chicago Public Library

Chicago, Illinois
Neta Bantchenko
312/747-4465
<http://www.chipublib.org/008subject/002business/trade.html>

The library has books on such subjects as small business management, venture capital, marketing, franchising, finance, accounting, human resources, and taxation. To complement these information sources, there are directories, bibliographies, pamphlets, indexes, periodicals, electronic databases and Internet access. By using these various tools, one can get basic information on starting a business, find out what the outlook of a specific industry might be, get the names of other companies in the same market, and obtain the names of organizations and associations to contact for even more information.

Greater North-Pulaski Development Corporation

Kanshik Shah
773/384-2262
<http://www.gnpdc.org/sbdc.html>

The Illinois Small Business Development Center (SBDC) at GNPDC offers free counseling to start-up and existing companies on such matters as, business plan preparation, marketing, procurement, international trade, industrial safety, environmental regulations, energy management, business succession, personnel training and financial issues. The SBDC specializes in financial counseling and credit assistance, linking start-ups and existing small businesses with numerous private, City, State and Federal funding agencies. With Center assistance, small businesses can get access to capital funds at affordable rates for extended terms. The SBDC also links start-up and small firms to initial pro bono or low-cost technical, legal and accounting

assistance.

ITT Research Institute

Chicago, Illinois
Teresa Phillippi
312/567-4264
<http://www.IITRI.org/>
<http://www.MTIAC.IITRI.org/>

MTIAC can provide full conference support, including physical arrangements, technical programs, announcements, proceedings and all the other facets of meeting administration. The MTIAC Guide to Conferences details these services and is available on request.

Illinois SBIR Center

7500 S. Pulaski Road, Building 200
Chicago, IL
Deb Webb
773.838-0319 or 773/838-0300
dwebb@ccc.edu
www.dcca.org

The SBC is a joint initiative of Richard J. Daley College, the Ill. Dept of Commerce & Community Affairs, and U S Small Business Administration. The Center helps get funding to develop marketable technology, serving as a resource to area innovators. The Center has been providing consulting and direct assistance to Illinois businesses since 1994. Since then, businesses working with the center have received more than \$23 million in contracts, loans and other forms of financial assistance from federal agencies, and offices, including the DOA, DOD, DOE and DOT, NIH and U.S. Air Force, U.S. Army. The center provides assistance to help innovators secure as much as \$850,000 in funding for marketable technology

Illinois State Library

Springfield, Illinois
Jane Running
217/782-5659
General Information 217/782-7596
Patent Depository 217/782-5659
<http://www.sos.state.IL.us/>

The Illinois State Library is a patent and trademark depository library. Library staff will pursue information about new technologies, and will provide information on how to conduct a patent/trademark search.

Inventors Council

Chicago, Illinois
Don Moyer
312/939-3329
<http://www.donmoyer.com>

An extensive list of documents, forms, navigation links, patents, technologies, money information, updates, and general information are listed on the web page.

IVCC SBDC (Illinois Valley Community College, Small Business Development Center)

815 N. Orlando Smith Avenue
Oglesby, Illinois 61348-9691
Boyd Palmer
815/223-1740

bpalmer@ivcc.edu

http://www.ivcc.edu/conted/Small_Business_Development_Center/index.html

The IVCC SBDC is a government-sponsored agency that can assist those who are contemplating starting or buying a business, provide guidance and counseling to existing or potential businesses, provide training to small business owners, their employees and the general public. They can also provide technical assistance in product development, information and assistance in obtaining loans and capital information. They perform financial analysis, market analysis and forecasting. They assist businesses in working with the government and its various programs and improve the economy through the development of viable small businesses.

Joliet Junior College SBDC

Joliet, Illinois
Denise Mikulski or Bob Hansen
815/727-6544
www.jjciet.org/SBDC.htm

The SBDC will evaluate business needs, analyze manufacturing practices, provide general business plan assistance, review commercial and government loan packages, and assist small businesses in finding the experts their company needs. Any existing or potential business within the college's district that meets the U.S. Small Business Administration's size standard (less than 500 employees) is eligible for SBDC assistance and may receive assistance based on resources available to the SBDC. Direct services of the SBDC (counseling, information dissemination and referral) are free of charge.

McHenry County College SBDC

Crystal Lake, Illinois
Susan Whitefield
815/455-6098
http://www.mchenry.cc.il.us/mccpro/cced_pro/cced_pro_sbdc.html

Services include in-depth, high-quality assistance in areas including start-up entrepreneurship, business planning, personnel and other business management skills, access to capital/loans, marketing research and advertising, finance and accounting, regulation and taxation, production and operations, office automation and computers, economic and business data analysis, technology, and other areas of assistance required to promote small business growth. Free one-on-one counseling in the areas listed above, either directly, or through contractual agreement with recognized experts, or through referral to cooperative agencies. The current director is a Certified Business Consultant. Low-cost seminars, workshops, and courses in the areas listed above. Assistance on qualifying for local, state, and federal loan, grant and other business assistance programs. The SBDC has up-to-date information on availability and qualification, and both computer-modem capabilities and personal contact with authorized individuals at the state and federal levels. The current director is a Certified SBA Loan Preparer. "First Stop Center" location for start-up and regulatory information, SBA On-line, Illinois State on-line business assistance resources, Internet research and other business information resources.

Rend Lake College

Ina, Illinois
Lisa Payne or Curt Mowrer
618/437-5321
<http://www.rlc.cc.il.us/Commdev/smallbusctr.html>

The Rend Lake College Small Business Development Center and the Center for Business and Industry provide assistance to all sectors of the local business community. Their mission is to assist small businesses in start-ups, expansions and purchases, while providing customized training programs, consultations and economic development assistance to larger industries. These programs utilize whatever college resources may be available in order to maximize cooperative efforts between industry and education.

INDIANA

Indiana Business Modernization and Technology Corporation (BMT)

One North Capitol Avenue, Suite 925
Indianapolis, IN 46204-2242
800-877-5182, fax 317-231-7095
techtran@bmtadvantage.org
<http://www.bmtadvantage.org>

BMT is a full service resource providing business, manufacturing and technology assistance to small- and medium-sized Indiana businesses. With services designed to help companies improve their manufacturing processes, business management and planning, quality improvement, product design and development plus marketing assistance, BMT offers low-cost and no-cost business solutions to companies statewide.

Advanced Research & Technology Institute

Bloomington, Indiana
W. Sidney Johnson
800/624-8315
<http://www.Indiana.edu/~irlp/index.html>

Provides outreach services through Indiana University and finds federal funding for businesses.

BIDC Purdue University

W. Lafayette, Indiana
Susan Grimes
800/787-2432

BIDC is a satellite for SBDC, that provides help for startup and other small businesses at state level with business retention, and brings new businesses into the area. It is an information source for SBIR/STTR programs, maintains data lists, does searches and provides loan information.

Indiana Small Business Development Corporation

One North Capitol Avenue, Suite 1275
Indianapolis, Indiana
317/264-2820 or 888/ISBD-244
www.isbdcorp.org/Contact/contact.htm

This organization serves as the first-stop-shop for businesses seeking assistance. The Indiana SBDC offers counseling and training, as well as access to expert information and resources. It has 14 regional centers and 55 satellite offices throughout the state.

Indiana SBDC

South Bend Indiana
Jim Gregar
219/282-4350

The Indiana SBDC does one-on-one counseling and training.

Minority & Woman Business Development

Chamber of Commerce St. Joseph County
South Bend, Indiana
Vivian Sallie
219/234-0051

See Indiana SBDC, South Bend, Indiana.

MICHIGAN

Michigan Department of Environmental Quality Environmental Assistance Division

P.O. Box 30457
Lansing, MI 48909-7957
800-662-9278, fax 517 335-4729
<http://www.deq.state.mi.us>

The division's mission is to drive improvements in environmental quality for the protection of public health and natural resources to benefit current and future generations. This will be accomplished through effective administration of agency programs, providing for the use of innovative strategies, while helping to foster a strong and sustainable economy. The division conducts an array of environmental programs, and provides a variety of types of assistance.

Small Business Association of Michigan (SBAM)

222 N. Washington Square, Suite 100
P.O. Box 16158
Lansing, Michigan 48901-6158
800-362-5461 or 517-482-8788, fax 517-482-4205
<http://www.sbam.org>

SBAM's mission is to promote free enterprise and the interests of Michigan's small businesses through leadership and advocacy.

Ottawa County Economic Development Office

Allendale, Michigan
Ken Rizzo
616/892-4120

Helps small business with obtaining funding and licenses, prepares business plans and writes up loan and grant applications.

The Entrepreneur Network

Ann Arbor, Michigan
Edward Zimmer
800/468-8871
edzimmer@TENonline.org
www.tenonline.org

The Network's purpose is to provide information, contacts and counsel to inventors and entrepreneurs (pre-startup through early stage), with a focus on grass-root, "Just do it!" strategies.

Washtenaw Small Business Development Corp

Washtenaw, Michigan
734/ 547-9170

A member of the Michigan Small Business Development Center, the Washtenaw SBDC provides counseling, guidance, training, and seminars for small business clients. It also serves as a clearinghouse for information on business financing.

Michigan Economic Development Corp.

(517) 373-9808

<http://www.michigan.org>

The Michigan Economic Development Corp. web site contains all the information needed to start a business. The Michigan Economic Development Corp. also has business start-up kits available that include the permits and licenses required to start a business.

MINNESOTA**Small Business Assistance Office**

Charles A. Schaffer, Director

651/282-2103 or 800/657-3858

<http://www.dted.state.mn.us/searchframe.asp?url=01x03x04.asp>

Greater Minneapolis Chamber of Commerce

81 South Ninth Street, Suite 200 Minneapolis, MN 55402

Phone: (612) 370-9100 Fax: (612) 370-9195

http://www.minneapolischamber.org/Resource_center/doing_business/small_business_center.htm

The Greater Minneapolis Chamber of Commerce is dedicated to addressing the issues and concerns of small business owners and employees. The GMCC focuses on providing useful information about e-commerce, worker retention and recruitment, and international trade through this Web site and small business-related programs and events.

Minnesota Project Innovation, Inc.

100 Mill Place

111 Third Avenue South

Minneapolis, Minnesota 55401

612-338-3280, fax 612-349-2603

<http://www.mpi.org>

Minnesota Project Innovation, Inc. (MPI) is a private, non-profit organization that assists Minnesota businesses in accessing federal research and development funding, securing government contracts, and improving their competitiveness through strategic marketing.

Itasca Development Corp.

Grand Rapids, Minnesota

Kirk Burton

218/326-9411

www.itascadv.org

Specializes in small business development, counseling, business planning, market research and financing.

The Collaborative

Minneapolis, Minnesota

Beth Dunham

612/338-3828

www.collaborative-online.com

With more than 750 members, The Collaborative⁷ is the largest membership organization in Minnesota serving growth-oriented, emerging market companies. Our mission is to stimulate company growth through the collective knowledge and experiences of our members Entrepreneurs, managers, investors and professionals.

UMD Center for Economic Development (University of Minnesota-Duluth)

Lee Jensen

218/726-6192
www.umdced.com

The BBER (Bureau of Business and Economic Research) has three major functions. First, the Bureau has a service function to the region and the state to collect, analyze and disseminate information regarding Duluth, Northeast Minnesota and the State of Minnesota economy. Second, it provides specific research to identify important business and economic problems and opportunities in Minnesota. Third, the Bureau is a catalyst to help generate research from faculty, staff and students in the UMD School of Business & Economics. The Bureau of Business & Economic Research is funded by a special appropriation of the Minnesota Legislature, private contracts and research grants.

Greater Minneapolis Chamber of Commerce

Small Business Assistance Office
Minnesota Department of Trade & Economic Development
500 Metro Square
121 Seventh Place East
St. Paul, MN 55101
(651) 296-3871
http://www.minneapolischamber.org/Resource_center/doing_business/Small_Business_Resources.htm

The U.S. Small Business Administration assists small businesses to start, grow and prosper by providing counseling and technical assistance, pre-business and business planning workshops, and information on starting and managing a small business.

OHIO

See listing of Small Business Development Centers (page 2).
See also Great Lakes Industrial Technology Center (page 4).

Cushwa Small Business Development Center

Youngstown, Ohio
Ronald Trevellini
330/746-3350

The Cushwa Small Business Development Center provides business counseling, planning assistance, financial assistance, work development assistance, and is a resource for entrepreneurs.

Department of Development

Columbus, Ohio
Jill Herskovitz
614/466-3887
www.odod.state.OH.us

The program's mission is provide professional, in-depth counseling and training to entrepreneurs and to foster a strong climate for small business growth. The Ohio Department of Development's SBDC program has established over 60 community partnerships to create a statewide integrated system of small business service, advocacy and awareness. Today, these federal state and local partnerships contribute cash and in-kind resources of over \$10 million dollars in support of small business development.

Lake Erie MEP/EISC

Toledo, Ohio
Lisa Washington
419/534-3705
toll free 877/668-EISC
www.eisc.org

EISC, Inc. (formerly Edison Industrial Systems Center) is a leading resource for advanced manufacturing technology and best practices. With an expert staff of engineers, technicians and consultants, and a comprehensive network of service providers, EISC helps companies to benchmark their operations and development and implement plans for improving quality, productivity and profitability. Services cover a broad range of contemporary manufacturing issues including: ISO/QS-9000 implementation; lean manufacturing; product and process development; workforce development and training; environmental management systems, including ISO-14000; food manufacturing technologies; information technology and e-business and business management services. EISC is the host organization for the Lake Erie Manufacturing Extension Partnership, a program of the National Institute of Standards and Technology, which is part of the US Department of Commerce.

National Business Incubation Association

Athens, Ohio
Dinah Adkins or Joan Rowlin
740/593-4331
<http://www.nbia.org>

The National Business Incubation Association (NBIA) is the world's leading organization advancing business incubation and entrepreneurship. It provides thousands of professionals with the information, education, advocacy and networking resources to bring excellence to the process of assisting early-stage companies.

Toledo/Lucas County Public Library

Toledo, Ohio
Jill A. Gregg
419/259-5212

Provides market research, demographics, business plan info, specifications, licensing, etc. It also offers packets of information including a bibliography of books on various small business topics available through the library. The Library does no counseling or advising but can help customers locate people who can assist with specific types of advice, i.e. legal, financial, etc.

WISCONSIN**Wisconsin Department of Commerce**

Business Helpline: 800-HELP BUSIness
Fax Request Hotline: 608-264-6154
Export Helpline: 800-XPORT-Wisconsin
<http://www.commerce.state.wi.us>

The Wisconsin Department of Commerce is the state's primary agency for delivery of integrated services to businesses. Its purpose is to foster the retention and creation of new jobs and investment opportunities in Wisconsin; foster and promote economic business, export, and community development; and promote the public health, safety, and welfare through effective and efficient regulations, education, and enforcement.

Wisconsin Procurement Institute

756 North Milwaukee Street
Milwaukee, WI 53202
414-443-9744, fax 414-443-1122
wispro@execpc.com
<http://www.wispro.org>

The Wisconsin Procurement Institute is a nonprofit organization established to help Wisconsin companies through professional government procurement specialists; links to government buyers of goods/services; experience with local, state and federal rules; focused business/technical seminars and workshops; and partnership in state-wide economic development.

Wisconsin Business Innovation Corporation

Spooner, Wisconsin
Bruce T. Davis
715/635-2197
www.nwrpc.com

Wisconsin Business Innovation Corporation (WBIC) was formed to provide technical assistance to businesses in the State of Wisconsin. The mission of WBIC is to foster the creation, growth and expansion of business enterprises with an emphasis on innovative and technology-based businesses.

Wisconsin Innovation Service Center

Jerry Moore
Whitewater, Wisconsin
262/47201365

The Wisconsin Innovation Service Center specializes in new product feasibility assessments and market expansion opportunities for small manufacturers, technology businesses and independent inventors. Since 1980, WISC has researched the viability of nearly 5,000 projects. WISC takes pride in an extremely high rate of client satisfaction, and in the fact that nearly 75 percent of clients are referred by former clients and professionals.

University of Wisconsin-Whitewater

Whitewater, Wisconsin
<http://www.sbdc.uww.edu/>

The University of Wisconsin-Whitewater Small Business Development Center/Business Outreach is a nonprofit organization. It provides educational seminars and free counseling to aid small businesses in the UW-W service area. This service area includes the six counties of Rock, Green, Jefferson, Dodge, Walworth, and Waukesha. The seminars are fee-based, are specifically designed for owners and managers of businesses, and are taught by UW-W faculty or instructors who have experience and knowledge about the problems of owning and operating a business. The UW-W SBDC specializes in government procurement and international trade seminars. Counselors are available to assist in a wide range of areas. The Small Business Development Center is a federal program. Its goal is to provide counseling to help the small business owners or managers improve their businesses. SBDC can provide guidance and counseling, and increase the chances for a successful business. Types of counseling available; starting a business, preparing business plans, advertising and promotion, computer information, managing employees, financing a business, accounting procedures, marketing products or services, personnel systems and procurement.

Small Business Development Center

Office of Executive & Professional Programs
UW-Eau Claire College of Business/Extension
Schneider Hall 114
Eau Claire, WI 54702-4004
(715) 836-5811 FAX: (715) 836-5263
Email us: ask_sbdc@uwec.edu
http://www.uwec.edu/Academic/COB/programs/traindev/frame_traindevhome.htm

The Center provides information, training and counseling to Wisconsin entrepreneurs and small business owners and managers located in Barron, Chippewa, Clark, Dunn, Eau Claire, Pepin, Rusk, and Taylor counties. Its mission is to marshal the resources of the University of Wisconsin to benefit the small business community. The Center offers services in cooperation with UW-Stout, UW Center-Barron Campus and county UW-Extension offices.

Wisconsin Small Business Development Center

<http://cf.uwex.edu/sbdc/>

The Wisconsin Small Business Development Center (WSBDC) exists to serve the people of the State of Wisconsin. It does so by helping to ensure the state's economic health and stability through formative business education by counseling, technology and information transfer, and instruction. The WSBDC has served the people of the state primarily by developing and conveying knowledge of small business activities. The Wisconsin SBDC has become well known for its national leadership in this area. The SBDC consists of the Lead Center or State Office, which is administered by the unit of Business and Manufacturing Extension at UW-Extension, and a network of service centers located at 12 of the four-year UW institutions. It is a unique partnership between the University of Wisconsin-Extension and the business schools and departments of the UW System, providing an array of programs, counseling, special initiatives, research and publications. Business management education programs are offered at an affordable fee. Counseling, to address individual business needs, is available without cost to the small business client. The SBDC program is funded by the U.S. Small Business Administration, the State of Wisconsin, the University of Wisconsin-Extension, economic development partners and user fees.